

Message Text

CONFIDENTIAL

PAGE 01 STATE 038738 TOSEC 040046

15

ORIGIN SS-25

INFO OCT-01 ISO-00 SSO-00 NSCE-00 CCO-00 /026 R

FRA F E D BY E:RPOATS:OSG

APPROVED BY E:CWROBINSON

S/S: JLHOGANSON

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FM SECSTATE WASHDC

TO USDEL SECRETARY IMMEDIATE

C O N F I D E N T I A L STATE 038738 TOSEC 040046

EXDIS FOR SECRETARY FROM ROBINSON

E.O. 11652: GDS

TAGS: ENRG, SOV

SUBJECT: SOVIET OIL AGREEMENT

1. SCOWCROFT ADVISES THAT THE PRESIDENT, EVIDENTLY ON BASIS OF DOUBTS EXPRESSED BY GREENSPAN, WANTS TO REVIEW WHETHER US INTERESTS WOULD BE SERVED BY CONCLUDING SOVIET OIL AGREEMENT ALONG LINES WE CURRENTLY NEGOTIATING, THAT IS, WITHOUT OVERT PRICE DISCOUNT FORMULA. GREENSPAN, FEA DEPUTY ADMINISTRATOR HILL, SCOWCROFT AND I WILL MEET EARLY WEDNESDAY TO REVIEW STATUS OF NEGOTIATIONS AND OUTLOOK.

2. SOVIET DELEGATION IS EXPECTED TO TELL US AT 9 A.M. WEDNESDAY WHETHER IT WILL ACCEPT OUR LANGUAGE ON CLAUSE IMPLICITLY COMMITTING THEM TO OFFER TERMS SUFFICIENTLY ATTRACTIVE TO CAUSE SALE OF 10 MILLION TONS OF OIL ANNUALLY TO UNITED STATES. IF THEY CONTINUE TO QUIBBLE ON THIS IRREDUCIBLE MINIMUM UNDERTAKING, I WILL RECOMMEND SUSPENSION OF NEGOTIATIONS.

3. NEGOTIATION OF SHIPPING ANNEX BEGAN TODAY. WE CAN ALWAYS STAND SO TOUGH ON SHIPPING RATES AS TO CAUSE

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STALEMATE ON ENTIRE OIL AGREEMENT, IF THAT IS YOUR OR

PRESIDENT'S DESIRE AFTER REVIEWING TEXT OF AGREEMENT.

4. I WILL REPORT SITUATION AFTER TWO MORNING MEETINGS
NOTED ABOVE. INGERSOLL

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Message Attributes

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Margaret P. Grafeld
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04 MAY 2006

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